Qatari Investors Group
مجموعة المستثمرين القطريين

Qatari Investors Group Q.P.S.C

Investors Presentation

For the Period Ended June 30, 2026

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Overview

QIG is a diversified conglomerate listed on the Qatar Stock Exchange. The group owns and operates several subsidiaries in diverse sectors. Historically, the group's focus has been on B2B operations.

QIG's subsidiaries are a mix of organically grown enterprises and international partnerships. Our brands have an established presence and a record of accomplishment in the Qatari market, serving flagship projects, customers and facilities in the private and public sectors.

Through our subsidiaries, we add sustainable value to our shareholders with prudent management, diversification and agility. For our customers and partners, we work tirelessly to maintain trust, satisfaction and reliability.

Our activities drive the long-term growth and development of our subsidiaries while fresh opportunities in Qatar and overseas are sought.

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Financial Performance

For the Period Ended June 30, 2026

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Financial Highlights Q2-2026 – [QAR M]

Period over Period

Revenue	Net Profit	EBITDA	EPS	Cash
218	**56**	**103**	**0.04**	**494**
(27%) vs. last year	**(21%)** vs. last year	**(21%)** vs. last year	**(21%)** vs. last year	**(17%)** vs. last year

Revenue

- AKCC sales volume decrease
- QSS revenue decrease for detection part
- Decline in the Marine Services sector due to drop in imports and exports during the period

Net Profit

- Decrease in share of profit from Investment in Associates
- Decrease in deposit income and finance cost

EBITDA

- As a result of net profit performance

EPS

- As a result of net profit performance

Cash

- Key movements:

➢ Loan instalment
➢ 2025 dividend
➢ AR collections

Financial Performance – Q2-2026 (QAR 000)

Period over Period

	Q2-2026	Q2-2025	Var %
Revenue	217,706	296,791	(26.65%)
Cost of revenue	(115,180)	(185,402)	(37.88%)
Gross profit	**102,525**	**111,389**	**(7.96%)**
Other & Investment Income	11,650	18,307	(36.37%)
Interest Income	7,426	9,505	(21.87%)
Operating Expenses	(49,166)	(49,704)	(1.08%)
Finance costs	(15,418)	(17,540)	(12.10%)
Net profit for the year before income tax	**57,018**	**71,957**	**(20.76%)**
Income tax expense	(1,352)	(1,337)	1.13%
Net profit for the year after income tax	**55,665**	**70,619**	**(21.17%)**

Commentry

- AKCC revenue decreased due to drop in sales volume during the period because of current geopolitical conditions. QSS revenue is also dropped for detection part along with a decrease in the Marine revenue.
- Gross profit margin increase due to cost effective measures taken by the company along with the reduction of detection section’s associated cost in QSS.
- Decrease in associate profit, decrease in finance cost and reduction/ reversals in provisions
- Reduction in deposits and interest rates

Statement of Financial Position – [QR000]

ASSETS	30-Jun-26	31-Dec-25
Non-current assets		
Property, plant and equipment	2,022,142	2,047,412
Right of use assets	22,621	23,973
Goodwill	230,506	230,506
Investment properties	865,227	864,418
Investments in associates	32,267	30,412
Financial assets at FVTOCI	12,009	9,671
Derivative financial assets	19,416	23,423
Total non-current assets	3,204,187	3,229,816
Current assets		
Inventories	339,413	313,599
Contract assets	1,851	3,018
Accounts receivable	97,997	108,974
Due from related parties	9,186	8,789
Advances to contractors and suppliers	1,629	2,563
Prepayments and other debit balances	52,200	56,509
Derivative financial assets	9,708	9,369
Cash and bank balances	494,305	594,540
Total current assets	1,006,288	1,097,361
TOTAL ASSETS	**4,210,475**	**4,327,177**

LIABILITIES	30-Jun-26	31-Dec-25
Non-current liabilities		
Bank borrowings	598,255	674,271
Lease liabilities	20,078	24,542
Employee's end of service benefits	10,462	10,123
Total non-current liabilities	628,795	708,937
Current liabilities		
Bank borrowings	141,658	135,139
Lease liabilities	4,659	4,102
Accounts payable	38,536	30,464
Due to related parties	949	1,224
Retention payable	5,058	5,026
Notes payable	1,485	4,496
Accruals and other liabilities	465,786	444,248
Total current liabilities	658,130	624,699
TOTAL LIABILITIES	**1,286,925**	**1,333,635**

EQUITY	30-Jun-26	31-Dec-25
EQUITY		
Share capital	1,243,268	1,243,268
Legal reserve	621,634	621,634
Fair value reserve	8,393	6,055
Hedging reserves	29,125	32,793
Revaluation surplus	8,661	8,661
Retained earnings	1,016,827	962,239
Proposed dividends	-	124,327
Equity attributable to the shareholders	2,927,907	2,998,976
Non-controlling interest	(4,356)	(5,434)
TOTAL EQUITY	**2,923,550**	**2,993,542**
TOTAL EQUITY AND LIABILITIES	**4,210,475**	**4,327,177**

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THANK YOU