



QATARI INVESTORS GROUP
مجموعة المستثمرين القطريين



Qatari Investors Group Q.P.S.C

Investors Presentation
For the Period Ended March 31, 2026

Disclaimer

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Overview

QIG is a diversified conglomerate listed on the Qatar Stock Exchange. The group owns and operates several subsidiaries in diverse sectors. Historically, the group's focus has been on B2B operations.

QIG's subsidiaries are a mix of organically grown enterprises and international partnerships. Our brands have an established presence and a record of accomplishment in the Qatari market, serving flagship projects, customers and facilities in the private and public sectors.

Through our subsidiaries, we add sustainable value to our shareholders with prudent management, diversification and agility. For our customers and partners, we work tirelessly to maintain trust, satisfaction and reliability.

Our activities drive the long-term growth and development of our subsidiaries while fresh opportunities in Qatar and overseas are sought.

Financial Performance

For the Period Ended March 31, 2026

Financial Highlights Q1-2026 – [QAR M]

Period over Period

Revenue	Net Profit	EBITDA	EPS	Cash
 116 (15%) vs. last year	 40 (4%) vs. last year	 64 (11%) vs. last year	 0.03 (4%) vs. last year	 457 (9%) vs. last year
• AKCC sales volume decrease • QSS revenue decrease for detection part • Decline in the Marine Services sector due to drop in imports and exports during the period	• Increase share of profit from Investment in Associates • Decrease in deposit income and finance cost	• As a result of net profit performance	• As a result of net profit performance	• Key movements: ➤ Loan instalment ➤ 2025 dividend ➤ AR collections

Financial Performance – Q1-2026 (QAR 000)

Period over Period

	Q1-2026	Q1-2025	Var %
Revenue	115,839	136,532	-15.2%
Cost of revenue	-57,961	-80,177	-27.7%
Gross profit	57,878	56,355	2.7%
Other & Investment Income	8,414	11,923	-29.4%
Interest Income	3,779	4,688	-19.4%
Operating Expenses	-21,798	-21,854	-0.3%
Finance costs	-7,708	-8,683	-11.2%
Net profit for the year before income tax	40,563	42,428	-4.4%
Income tax expense	-689	-951	-27.6%
Net profit for the year after income tax	39,875	41,477	-3.9%

Commentary

- AKCC revenue decreased due to drop in sales volume during the period because of current geopolitical conditions. QSS revenue is also dropped for detection part along with a decrease in the Marine revenue.
- Gross profit margin increase due to cost effective measures took by the company along with the reduction of detection section's associated in QSS.
- Increase in associate profit, decrease in finance cost and reduction/ reversals in provisions
- Reduction in deposits and interest rates

Statement of Financial Position – [QR₀₀₀]

ASSETS	31-Mar-26	31-Dec-25	LIABILITIES	31-Mar-26	31-Dec-25	EQUITY	31-Mar-26	31-Dec-25
Non-current assets			Non-current liabilities			EQUITY		
Property, plant and equipment	2,037,064	2,047,412	Bank borrowings	588,673	674,271	Share capital	1,243,268	1,243,268
Right of use assets	23,707	23,973	Lease liabilities	24,857	24,542	Legal reserve	621,634	621,634
Goodwill	230,506	230,506	Employee's end of service benefits	10,009	10,123	Fair value reserve	6,055	6,055
Investment properties	864,846	864,418	Total non-current liabilities	623,539	708,937	Hedging reserves	31,402	32,793
Investments in associates	31,866	30,412				Revaluation surplus	8,661	8,661
Financial assets at FVTOCI	9,671	9,671	Current liabilities			Retained earnings	1,002,123	962,239
Derivative financial assets	21,740	23,423	Bank borrowings	140,614	135,139	Proposed dividends	-	124,327
Total non-current assets	3,219,399	3,229,816	Lease liabilities	4,546	4,102	Equity attributable to the shareholders	2,913,142	2,998,976
			Accounts payable	34,866	30,464	Non-controlling interest	(5,443)	(5,434)
Current assets			Due to related parties	1,183	1,224	TOTAL EQUITY	2,907,699	2,993,542
Inventories	334,423	313,599	Retention payable	4,979	5,026			
Contract assets	2,011	3,018	Notes payable	3,156	4,496	TOTAL EQUITY AND LIABILITIES	4,185,306	4,327,177
Accounts receivable	101,672	108,974	Accruals and other liabilities	464,724	444,248			
Due from related parties	8,285	8,789	Total current liabilities	654,068	624,699			
Advances to contractors and suppliers	2,974	2,563						
Prepayments and other debit balances	49,823	56,509	TOTAL LIABILITIES	1,277,606	1,333,635			
Derivative financial assets	9,662	9,369						
Cash and bank balances	457,056	594,540						
Total current assets	965,906	1,097,361						
TOTAL ASSETS	4,185,306	4,327,177						

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THANK YOU