Qatari Investors Group
مجموعة المستثمرين القطريين

Qatari Investors Group Q.P.S.C

Investors Presentation

For the Year Ended December 31, 2025

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Overview

QIG is a diversified conglomerate listed on the Qatar Stock Exchange. The group owns and operates several subsidiaries in diverse sectors. Historically, the group's focus has been on B2B operations.

QIG's subsidiaries are a mix of organically grown enterprises and international partnerships. Our brands have an established presence and a record of accomplishment in the Qatari market, serving flagship projects, customers and facilities in the private and public sectors.

Through our subsidiaries, we add sustainable value to our shareholders with prudent management, diversification and agility. For our customers and partners, we work tirelessly to maintain trust, satisfaction and reliability.

Our activities drive the long-term growth and development of our subsidiaries while fresh opportunities in Qatar and overseas are sought.

Financial Performance

For the Year Ended December 31, 2025

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Financial Highlights FY-2025 – [QAR M]

Year over Year

Revenue	Net Profit	EBITDA	EPS	Cash
552	144	256	0.12	595
10% vs. last year	(12%) vs. last year	(14%) vs. last year	(12%) vs. last year	(8%) vs. last year

Revenue

- AKCC export volume increase
- QSS revenue increase for detection part
- Decline in the Marine Services sector due to drop in imports and exports during the period

Net Profit

- Increase in export expenses
- Increase in gain on disposal of assets
- Decrease in deposit income

EBITDA

- As a result of net profit performance

EPS

- As a result of net profit performance

Cash

- Key movements:
  - Loan instalment
  - 2024 dividend
  - AR collections

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Financial Performance – FY-2025 (QAR 000)

Year over Year

	FY-2025	FY-2024	Var %
Revenue	552,479	501,359	10.2%
Cost of revenue	-338,973	-253,041	34.0%
Gross profit	**213,506**	**248,318**	**-14.0%**
Other & Investment Income	44,792	17,721	152.8%
Interest Income	18,796	23,124	-18.7%
Net movement arising on change in fair values	713	13,017	-94.5%
Operating Expenses	-95,607	-93,979	1.7%
Finance costs	-34,329	-38,131	-10.0%
Net profit for the year before income tax	**147,870**	**170,070**	**-13.1%**
Income tax expense	-3,422	-5,128	-33.3%
Net profit for the year after income tax	**144,448**	**164,942**	**-12.4%**

Commentry

- AKCC revenue increased due to export volume increase over the year. QSS revenue is also increased for detection part whereas the Marine revenue is dropped.
- Gross profit margin lower due to increase in export material cost and port handling expenses and associated cost of detection material,.
- Gain on disposal of assets, increase in associate profit and reduction in provisions
- Reduction in deposits and interest rates
- Reduction in Operating expenses mostly due to:
  - Lower provisions including ECL
  - Employees' cost optimization

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Statement of Financial Position – [QR000]

ASSETS	31-Dec-25	31-Dec-24
Non-current assets		
Property, plant and equipment	2,047,412	2,103,569
Right of use assets	23,973	104,962
Goodwill	230,506	230,506
Investment properties	864,418	838,017
Investments in associates	30,412	21,275
Financial assets at FVTOCI	9,671	8,965
Derivative financial assets	23,423	50,143
Total non-current assets	3,229,816	3,357,436
Current assets		
Inventories	313,599	320,279
Contract assets	3,018	2,444
Accounts receivable	108,974	136,388
Due from related parties	8,789	11,778
Advances to contractors and suppliers	2,563	2,968
Prepayments and other debit balances	56,509	64,914
Derivative financial assets	9,369	14,326
Cash and bank balances	594,540	643,716
Total current assets	1,097,361	1,196,813
TOTAL ASSETS	**4,327,177**	**4,554,250**

LIABILITIES	31-Dec-25	31-Dec-24
Non-current liabilities		
Bank borrowings	674,271	806,613
Lease liabilities	24,542	88,901
Employee's end of service benefits	10,123	10,517
Total non-current liabilities	708,937	906,031
Current liabilities		
Bank borrowings	135,139	126,940
Lease liabilities	4,102	22,484
Accounts payable	30,464	34,187
Due to related parties	1,224	2,789
Retention payable	5,026	6,943
Notes payable	4,496	2,646
Accruals and other liabilities	444,248	415,590
Total current liabilities	624,699	611,579
TOTAL LIABILITIES	**1,333,635**	**1,517,610**

EQUITY	31-Dec-25	31-Dec-24
EQUITY		
Share capital	1,243,268	1,243,268
Legal reserve	621,634	621,634
Fair value reserve	6,055	5,349
Hedging reserves	32,793	64,469
Revaluation surplus	8,661	-
Retained earnings	1,086,566	945,750
Proposed dividends	-	161,625
Equity attributable to the shareholders'	2,998,976	3,042,094
Non-controlling interest	(5,434)	(5,455)
TOTAL EQUITY	**2,993,542**	**3,036,639**
TOTAL EQUITY AND LIABILITIES	**4,327,177**	**4,554,250**

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THANK YOU